





Traffic

Safety

Culture

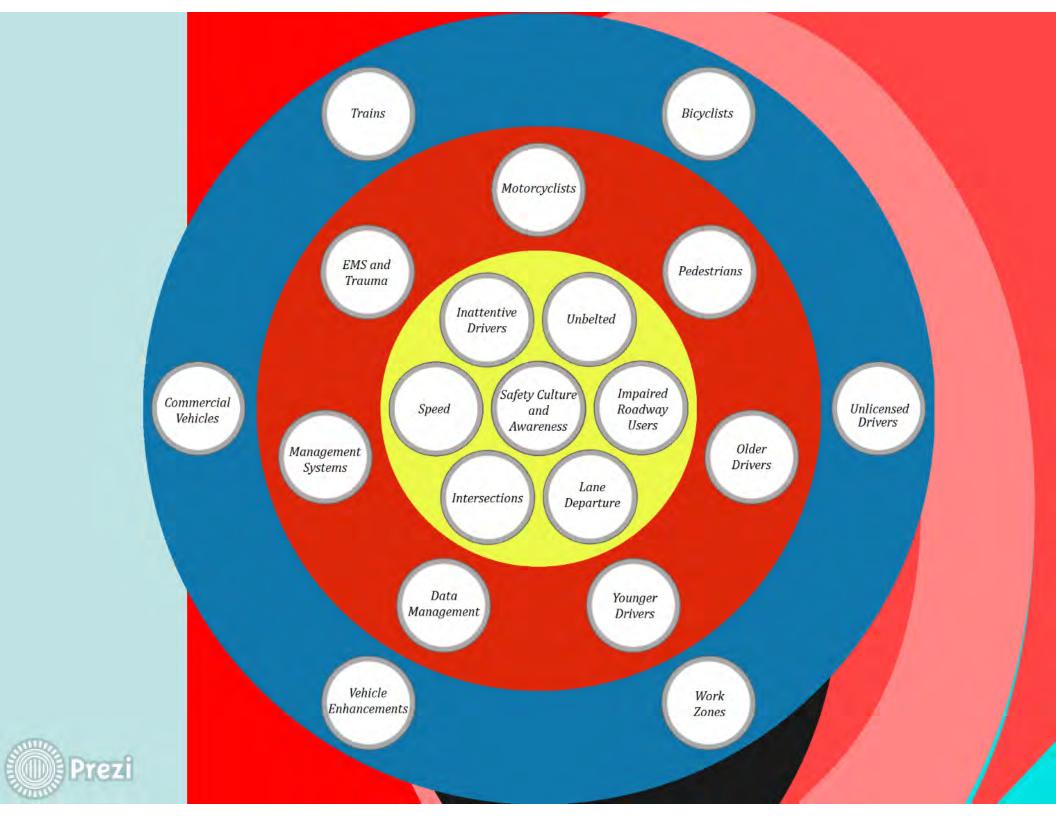


Traffic Safety Culture is...

The shared values, beliefs, norms, and attitudes that influence behavioral choices related to traffic safety.

TSC impacts the expectations and acceptance of efforts by traffic safety agencies.





Integrated Behavior Model knowledge **Attitudes**

Experiential

Instrumental

Perceived Norms

Injunctive

Descriptive

Personal Agency

Perceived control Self-efficacy

salience

intention

Behavior

environment

habit



Acme Hospital Level II Trauma Center





In Minnesota...

Most people believe that the only acceptable number of traffic fatalities for their family or friends is zero

Our study suggests that....

TSC strategies leverage the common value: protect those we care about and protect ourselves for the sake of our loved ones.





Road safety rules at school... Road safety rules at home

In Minnesota...

make.

People with family rules about so at helps reported significantly higher frequency of sear her use in the lost stray days.

The same is true for speed and alcohol

Our study recommends that

Encourage Minnesota families develop their own traffic safety rules.





In Minnesota...

Those we care about strongly influence the choices we make.

People with family rules about seat belts reported significantly higher frequency of seat belt use in the last sixty days.

The same is true for speed and alcohol.



Our study recommends that

Encourage Minnesota families develop their own traffic safety rules.







Bobby goes to high school

Tailored messages that resonate with the audience.

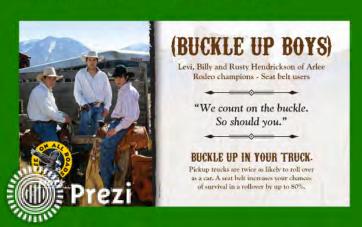


Our study recommends that Minnesota traffic partners...

Utilize strategies that are compatible with existing culture.

Messages are specific to the target audience

Who is the target audience? What do they value.



Promote the desired behavior in a positive way...

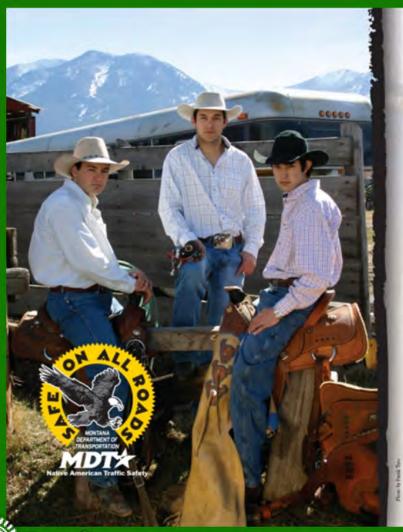


Use strategies that offer an accurate experience of traffic safety...



Messages are specific to the target audience

Who is the target audience? What do they value.



(BUCKLE UP BOYS)

Levi, Billy and Rusty Hendrickson of Arlee Rodeo champions - Seat belt users

> "We count on the buckle. So should you."

BUCKLE UP IN YOUR TRUCK.

Pickup trucks are twice as likely to roll over as a car. A seat belt increases your chances of survival in a rollover by up to 80%.











Use strategies that offer an accurate experience of traffic safety...









Acme University

Bobby goes to college in a different state

Everyone is drinking and driving...or are they?



In Minnesota...

The power of everyone is doing it...

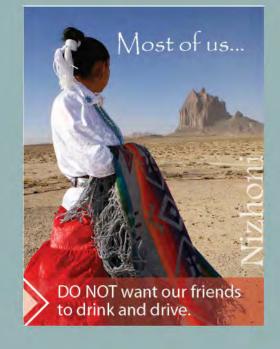
Respondents who believe most people speed are 10 times more likely to also speed!



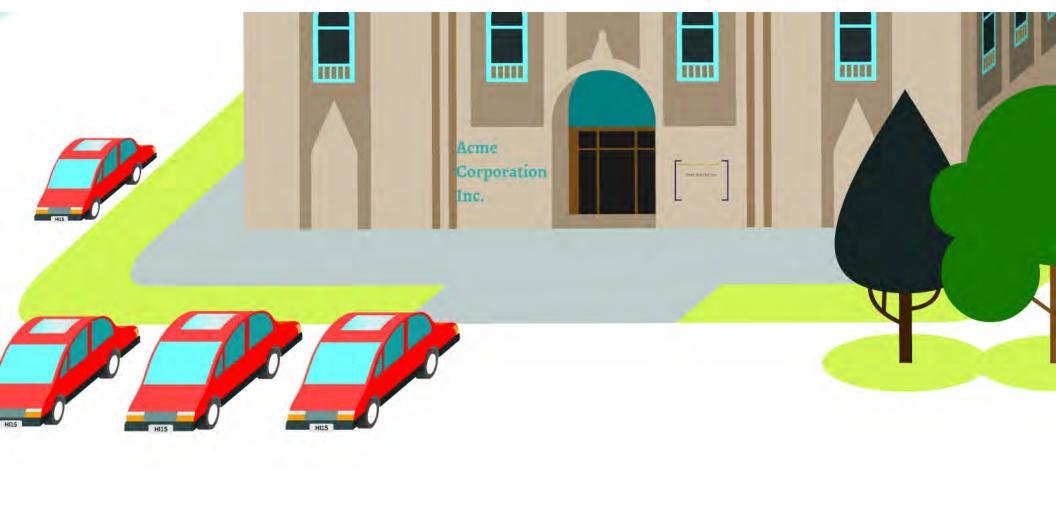
Our study suggests



Positive social norming messages are proven effective...









Bobby starts a career at Acme Corporation Inc.

Work Place Policies



In Minnesota...

Those who reported having a workplace rule about not driving after drinking, were significantly less likely to report drinking after driving in the past 60 days.



Our study suggests...

Promote traffic safety policies in the workplace.





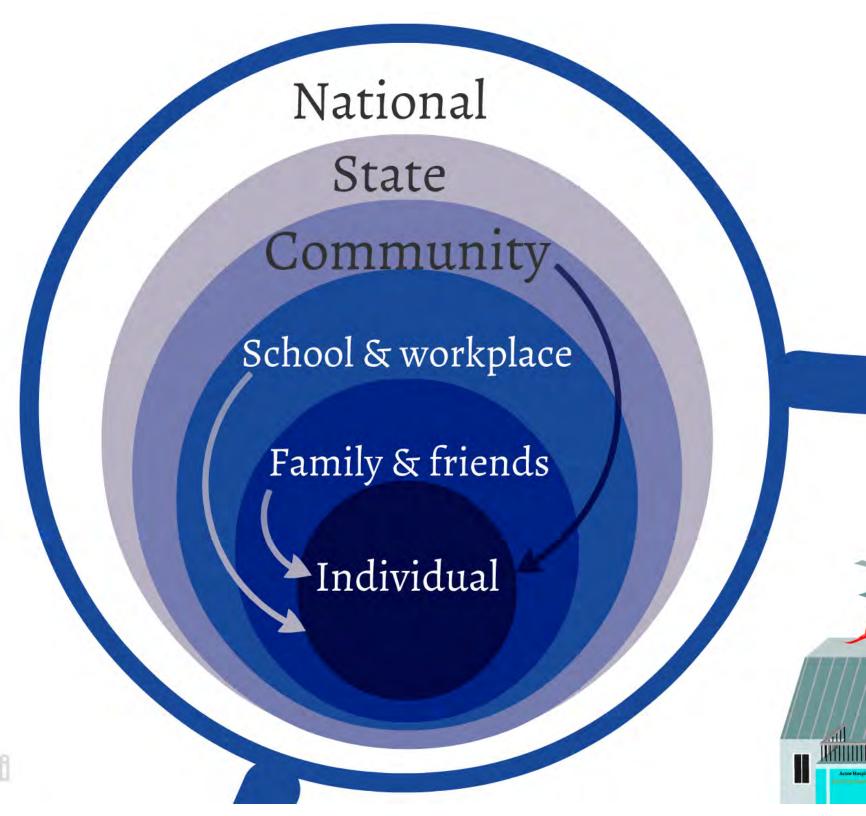


National

State

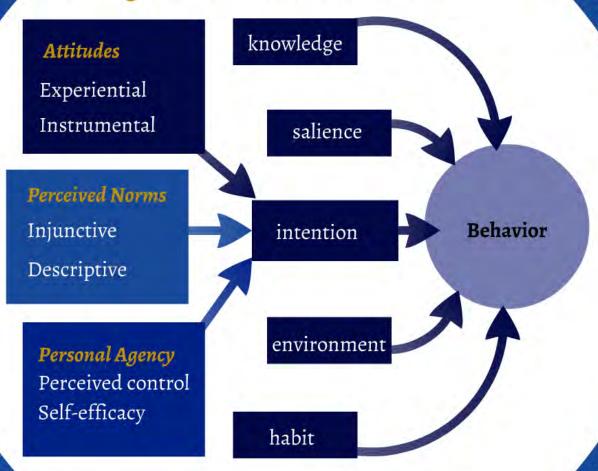
Community.







Integrated Behavior Model





We CAN change behavior
There are tested and proven way to impact behavior

Communities with positive TSC....

Are interested and engaged partners for traffic safety.

Demand safety strategies to protect themselves and those they care about on the road







